

## **Subscription period: 22 May to 9 June 2017**

# With CASTOR INTERNATIONAL

2017

BONUS

BORGE

\*CONDITIONAL UPON

\*CONDITIONAL UPON
AN INITIAL INVESTMENT
AN INITIAL INVESTMENT
(SEE PROCEDURES INSIDE)

Invest in VINCI!



## 66

The 2017 issue of CASTOR INTERNATIONAL is open to employees in the Dominican Republic, taking the number of countries eligible for the scheme to 30.



Xavier Huillard Chairman & Chief Executive Officer

Sharing the economic benefits of our performance is the Group's key commitment with regard to this scheme which, in 2017, will be available to almost 75% of employees outside France. By subscribing to VINCI shares, you are choosing to invest in the Group and to share in its long-term success.

For more information and guidance, I would ask you to carefully read this brochure and the other plan-related documentation. I hope that, once again, as many of you as possible will take part in this shareholding scheme which has been tailored specifically to you and which fosters our culture of sharing.

#### VINCI in 2016

Approximately € 38 billion in revenue

270,000 projects per year

183,000 employees worldwide, including 88,000 outside France

## **VINCI**, a robust international group

A world leader in concessions and construction, VINCI has more than 183,000 employees in some 100 countries. Our mission is to design, build, finance and operate infrastructure and facilities that help improve daily life and mobility for all: transport infrastructures,

public and private buildings, urban developments, water, energy and communication networks. Our ambition is to create long-term value for our customers, shareholders, employees, partners and for society at large.

## **CASTOR**

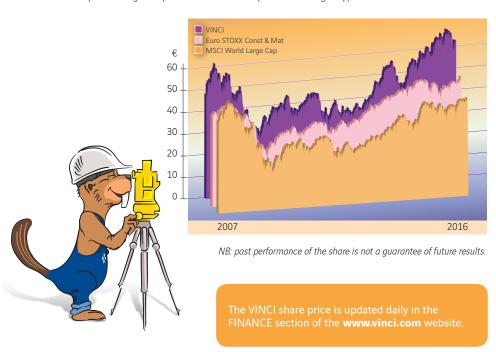
More than 125,000 employees are shareholders of the VINCI group through membership of CASTOR plans.

In 2017, as in every year since 2012, and now with an even wider scope, VINCI is offering the majority of its workforce the opportunity to become shareholders in the Group, with a dedicated offer and preferential conditions.

The CASTOR INTERNATIONAL 2017 plan is reserved exclusively for 65,000 employees in 30 countries, each of which VINCI considers essential to its development strategy.

By subscribing to this offer, you can receive up to 80 free VINCI shares (see table beside) after 3 years and put aside savings in the medium term.

Movements in VINCI's share price in the period from 1 January 2007 to 31 December 2016 (in €), compared with the index of major European shares in the construction sector (Euro STOXX Const & Mat) and the share prices of large companies in world markets (MSCI World Large Cap).



#### Average annual share performance from 01/01/2007 to 31/12/2016 (in €)

VINCI share	Euro STOXX Const & Mat	MSCI World Large Cap
2.9%	0.8%	2.0%

## Subscribe for shares on preferential terms!

The 2017 CASTOR INTERNATIONAL scheme offers you the opportunity to make savings for a period of three years, with the following benefits:

A financial contribution by the company in the form of up to 80 bonus VINCI shares

VINCI will match your savings with a bonus share grant, calculated by share purchase bracket. The rule favours small-scale savers with the first 10 shares subscribed eligible to 20 shares granted for free.



When you subscribe to	Your company will grant you bonus shares up to*	Or a total of up to*	
1 to 10 shares	2 bonus shares for every share subscribed as of the first share	20 bonus shares (10 shares x 2)	
<b>11 to 40 shares</b> (10 shares + 30 shares)	1 bonus share for every share subscribed as of the 11 <sup>th</sup> share	50 bonus shares (10 shares × 2) + (30 shares × 1)	
<b>41 to 100 shares</b> (10 shares + 30 shares + 60 shares)	1 bonus share for every two shares subscribed as of the 41st share	<b>80 bonus shares</b> (10 shares × 2) + (30 shares × 1) + (60 shares × 1/2)	

For the calculation

Important note: you are entitled to bonus shares under this share subscription plan. Bonus shares only vest provided that you are still an employee of the VINCI group at the end of the three-year period, i.e. on 4 July 2020. However, a number of rules apply to bonus share rights during this period:

Event occurring during the three-year lock-in period	Handling of bonus share entitlements		
Beneficiary's death or disability     Retirement or permanent termination by your employer (for a reason other than misconduct)     The company for which you work is no longer within the scope of eligible companies*	Your employer pays you a bonus equal to the number of bonus shares initially granted, multiplied by the subscription price in euro of one VINCI share as part of the CASTOR INTERNATIONAL 2017 offering. For countries outside the eurozone, the exchange rate applied will be the rate on the date of your departure from the company. In return, you will not receive the bonus shares.		
· Resignation or termination for misconduct	You immediately and definitively lose the benefit of the bonus shares.		

<sup>\*</sup> Companies in which VINCI holds more than 50% of the equity directly or indirectly are eligible to participate in the program.

#### Dividends paid by VINCI

You will receive dividends, if applicable, paid by VINCI from the date of the share subscription and also in respect of the bonus shares after they have vested. Dividends paid for the shares held will be automatically reinvested in additional VINCI shares and will increase the number of shares you hold.

#### Payment of the costs by your company

As an employee, you incur no account custody fees, and no entrance fees.



#### In return for these benefits, you agree:

- 📦 to a three-year lock-in period for your savings (except in the cases of early release specified on the next page);
- to the risk involved in investing in shares, and that your capital may go up as well as down;
- to the risks associated with the fluctuations of the US Dollar against the Euro.

<sup>\*</sup> The number of bonus shares granted is rounded down to the next whole number

Who? All employees with a current employment contract in a VINCI group company that is a member of the International Group Savings and Share Ownership Plan, and who have been employed by the company for a period of at least six months (whether consecutive or not) in the past 12 months.

#### How?

- Either fill in the paper subscription form and return it to your CASTOR contact person.
- Or complete your subscription form online at www.ors.amundi-ee.com/cp/castor2017

In either case, your subscription payment must be received by your CASTOR contact person before your subscription can be processed.

How much? The minimum contribution is the subscription price of one VINCI share (i.e. approximately 65.25 US dollars as at 30/11/2016). The final price will be set based on the

subscription price in euros and the official exchange rate on 19/05/2017. The maximum contribution may not exceed 25% of your gross annual salary for 2017.

What price? The subscription price will be determined by the Chairman & Chief Executive Officer, duly authorised by the Board of Directors. It is expected that the price

will be set on 19/05/2017 and will be equal to the average share price for the last 20 trading days prior to the start of the subscription period.

When? There is a time limit to this offer. The subscription period runs from 22 May to 9 June 2017, inclusive. Subscription forms returned outside of these dates will not be considered. Online subscriptions are possible until 9 June 2017, 11:59 pm

## When and under what conditions can I access my savings?

#### To access your savings:

You should contact Computershare (www.computershare.com) which is the administrator of the plan.

#### For the three years following the subscription: i.e. until 3 July 2020

Your investment is locked up. However, in certain cases, such as death, disability or termination of your employment, you can apply for early release of your savings.

In these cases, specific rules apply with respect to the rights to the bonus shares (see page 3).

#### After three years: i.e. from 4 July 2020

Your savings are available to you and your bonus VINCI shares vest, if you are still an employee of the Group and you have retained all of your initial investment.

You are then free to hold your VINCI shares or to sell all or part of them at any time.

#### The value of your savings follows the price of the **VINCI** share

You can check the value of your savings on https://fastrak.computershare.com/ESP/ at any time, or on the account statement sent to you.

Simulations\* of the value of your savings at the end of the three-year period based on the assumption of a VINCI share subscription price of €60:

	YOUR PERSONAL CONTRIBUTION		Purchase of 10 shares €600	Purchase of 40 shares €2,400	Purchase of 100 shares €6,000
	rises by 50% (share price of €90)	your savings (1)	€2,700	€8,100	€16,200
		gross gain (2)	€2,100	€5,700	€10,200
If the value	remains at €60	your savings (1)	€1,800	€5,400	€10,800
of the VINCI share		gross gain (2)	€1,200	€3,000	€4,800
	falls by 50% (share price of €30)	your savings (1)	€900	€2,700	€5,400
		gross gain <sup>(2)</sup>	€300	€300	- €600

<sup>\*</sup>These examples are given as an illustration only and do not provide an indication of the price of the VINCI share or of the amount of dividends potentially paid for reinvestment in order to increase the value of your savings.
(1) Shares purchased + free shares.

Warning: subscribers' attention is drawn to the fact that risk is inherent in investing in shares. Risks include loss of capital and the risk that the value of your investment

may go up as well as down, under the influence of factors that are internal or external to the VINCI shares. This document is not a contractual agreement. It supplements the regulations of the International Group Savings and Share Ownership Plan. These documents are available on the VINCI Intranet. All dates given in this document are subject to change in the case of events affecting the smooth running of the operation. VINCI reserves the right to cancel the plan at any time.

<sup>(2)</sup> Before dividends, tax and social security contributions.



#### **GLOSSARY**

**Share**: a financial instrument representing a fraction of a company's capital. By owning shares in a company, shareholders own a part of the company.

Bonus share: a share granted to the beneficiary free of charge.

**Dividend**: a part of the net profits of the company paid to the shareholders.

**Subscription price**: it is calculated based on the average of the VINCI share price (volume-weighted average prices) over the twenty trading days preceding the start of the subscription period.